



May 14, 2026

RE: Amanda Edwards Reference Letter

Dear Sirs & Madams:

I am pleased to provide this letter of recommendation for Amanda Edwards.

As Executive Vice President at ClearWater Solutions, I had the opportunity to work closely with Amanda during her tenure as Director of Business Development. During that time, Amanda consistently demonstrated a high level of professionalism, initiative, organizational leadership, and strategic thinking that made her an invaluable part of our business development and operations support efforts.

Amanda played a critical role in the coordination, development, and execution of highly competitive municipal and utility proposals across multiple states. She successfully managed complex deadlines, coordinated cross-functional teams, and ensured proposal deliverables were completed accurately and professionally under demanding timelines. Her ability to organize large volumes of information while maintaining attention to detail was exceptional.

Beyond proposal management, Amanda brought strong communication and relationship-building skills to the organization. She worked effectively with executive leadership, operations teams, finance personnel, and external stakeholders to align messaging, strengthen presentations, and support strategic growth initiatives. She consistently approached challenges with a solutions-oriented mindset and maintained a positive and collaborative attitude, even during high-pressure situations.

Amanda also demonstrated strong adaptability and self-direction in a fast-paced environment. She could be trusted to independently manage priorities, anticipate project needs, and follow through with professionalism and accountability. Her commitment to quality and willingness to go above and beyond contributed meaningfully to our team's success.

I am confident Amanda would be a strong asset to any organization she would choose to join. She would excel not only in a proposal coordination or business development support role like her role with me, but in any role requiring a high level of creativity and personal relationship building. I highly recommend her for employment and believe she would bring both operational value and strong team collaboration to your organization.

Please feel free to contact me should you require any additional information.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Ed Schwab', is positioned above the printed name.

Ed Schwab  
Executive Vice President Business Development  
ClearWater Solutions